

## January thru May 2019 YTD

Potomac, MD

## Sold Summary

	2019	2018	% Change
Sold Dollar Volume	\$242,519,786	\$278,635,410	-12.96%
Avg Sold Price	\$1,027,626	\$1,013,220	1.42%
Median Sold Price	\$900,000	\$900,000	0.00%
Units Sold	236	275	-14.18%
Avg Days on Market	85	102	-16.67%
Avg List Price for Solds	\$1,055,877	\$1,056,961	-0.10%
Avg SP to OLP Ratio	96.2%	96.1%	0.06%
Ratio of Avg SP to Avg OLP	94.7%	94.7%	-0.08%
Attached Avg Sold Price	\$739,183	\$812,700	-9.05%
Detached Avg Sold Price	\$1,086,492	\$1,062,215	2.29%
Attached Units Sold	40	54	-25.93%
Detached Units Sold	196	221	-11.31%

## Financing (Sold)

Assumption	0
Cash	30
Conventional	186
FHA	2
Other	15
Owner	0
VA	3

## Days on Market (Sold)

0	6
1 to 10	50
11 to 20	20
21 to 30	23
31 to 60	46
61 to 90	22
91 to 120	16
121 to 180	15
181 to 360	31
361 to 720	5
721+	2

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	1	0	1
\$400K to \$499,999	0	0	1	1	0	0	1	1	2	0
\$500K to \$599,999	0	0	0	9	2	0	0	0	3	0
\$600K to \$799,999	0	0	4	16	46	3	0	27	6	1
\$800K to \$999,999	0	0	0	1	53	2	0	31	2	1
\$1M to \$2,499,999	0	0	0	1	89	3	2	136	4	0
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	33	0	0
\$5,000,000+	0	0	0	0	0	0	0	6	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>5</b>	<b>28</b>	<b>191</b>	<b>8</b>	<b>4</b>	<b>235</b>	<b>17</b>	<b>3</b>
Avg Sold Price	\$0	\$0	\$651,100	\$660,054	\$1,097,890	\$891,113	\$989,225			
Prev Year - Avg Sold Price	\$875,000	\$950,000	\$865,980	\$659,416	\$1,072,451	\$970,018	\$851,667			
Avg Sold % Change	0.00%	0.00%	-24.81%	0.10%	2.37%	-8.13%	16.15%			
Prev Year - # of Solds	1	1	10	25	210	22	6			

## Active Detail