

## January thru April 2019 YTD

Potomac, MD

## Sold Summary

	2019	2018	% Change
Sold Dollar Volume	\$163,680,113	\$191,929,760	-14.72%
Avg Sold Price	\$1,010,371	\$1,026,362	-1.56%
Median Sold Price	\$871,250	\$898,000	-2.98%
Units Sold	162	187	-13.37%
Avg Days on Market	100	121	-17.36%
Avg List Price for Solds	\$1,037,255	\$1,078,560	-3.83%
Avg SP to OLP Ratio	95.8%	95.5%	0.32%
Ratio of Avg SP to Avg OLP	93.8%	93.8%	-0.01%
Attached Avg Sold Price	\$773,723	\$831,410	-6.94%
Detached Avg Sold Price	\$1,066,372	\$1,072,841	-0.60%
Attached Units Sold	31	36	-13.89%
Detached Units Sold	131	151	-13.25%

## Financing (Sold)

Assumption	0
Cash	21
Conventional	129
FHA	1
Other	9
Owner	0
VA	2

## Days on Market (Sold)

0	4
1 to 10	32
11 to 20	12
21 to 30	13
31 to 60	28
61 to 90	16
91 to 120	14
121 to 180	11
181 to 360	26
361 to 720	4
721+	2

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	1
\$400K to \$499,999	0	0	0	1	0	0	0	0	3	0
\$500K to \$599,999	0	0	0	7	2	0	0	0	0	0
\$600K to \$799,999	0	0	4	13	33	2	0	21	3	0
\$800K to \$999,999	0	0	0	1	35	2	0	29	2	0
\$1M to \$2,499,999	0	0	0	0	57	3	2	134	5	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	28	0	0
\$5,000,000+	0	0	0	0	0	0	0	6	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>22</b>	<b>127</b>	<b>7</b>	<b>2</b>	<b>218</b>	<b>13</b>	<b>1</b>
Avg Sold Price	\$0	\$0	\$710,125	\$651,114	\$1,077,592	\$922,986	\$1,600,000			
Prev Year - Avg Sold Price	\$875,000	\$950,000	\$806,633	\$668,026	\$1,085,307	\$946,300	\$865,000			
Avg Sold % Change	0.00%	0.00%	-11.96%	-2.53%	-0.71%	-2.46%	84.97%			
Prev Year - # of Solds	1	1	6	14	144	18	3			

## Active Detail